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– TO BE DIFFUSED IMMEDIATELY

Kingdom Konsult and The Biofuel Company of Saudi Arabia Sign Groundbreaking Exclusive Partnership to Bring B100 Biofuel to Qatar

Dubai, [09.09.2026] – Kingdom Konsult of Qatar (KK), a leading boutique consultancy in sustainability, circular economy and energy transition, has entered into an exclusive strategic partnership with **The Biofuel Company of Saudi Arabia (TBFCO)**, to bring **B100 biofuel to the State of Qatar**.

Announced during **AIM Congress 2026 in Dubai**, the Qatar–Saudi partnership marks a significant milestone in introducing **B100 biofuel to the Qatar market**, with Kingdom Konsult pioneering its market development and connecting TBFCO’s **production, technical expertise and supply capabilities** with opportunities across Qatar.

The collaboration represents an important step forward in **biofuel adoption, alternative energy, decarbonisation and energy resilience**. KK and TBFCO will work together to develop practical applications for B100 biofuel across Qatar’s public and private sectors.

The partnership also aligns with the environmental development objectives of Qatar National Vision 2030 and Qatar’s Third National Development Strategy 2024–2030, supporting the country’s ambition to reduce greenhouse gas emissions by 25% by 2030. The introduction of B100 provides a practical pathway to support the decarbonisation of diesel-dependent operations while contributing to Qatar’s wider objectives for sustainable development, energy diversification and environmental resilience.

At a time when geopolitical developments are reshaping global energy markets, **energy diversification, security and resilience have become strategic priorities alongside decarbonisation**. Biofuels can play an important role in expanding the range of available energy solutions, strengthening regional supply chains and supporting the transition towards lower-carbon operations.

Under the exclusive Qatar collaboration, **Kingdom Konsult will lead market development, stakeholder engagement and commercial opportunity development for TBFCO and its B100 biofuel**, while **TBFCO will provide the B100 supply, technical expertise, certifications, product documentation and deployment support**.

“We are proud to pioneer bringing B100 biofuel to Qatar through this strategic partnership with The Biofuel Company of Saudi Arabia. Biofuel and alternative energy today are not only about sustainability and reducing emissions; they are increasingly connected to energy security, geopolitical resilience and the need for diversified and reliable energy solutions. This partnership creates a strong bridge between Saudi biofuel expertise and the Qatar market, demonstrating how GCC cooperation can turn the energy transition into practical implementation.” Miss Katina Aghayan, Chairman and Founder of Kingdom Konsult.



“We are delighted to partner with Kingdom Konsult to bring The Biofuel’s B100 to the Qatar market. This collaboration combines our biofuel production and technical capabilities with Kingdom Konsult’s market expertise and stakeholder engagement in Qatar. We believe B100 can provide organisations with a practical alternative fuel solution while supporting wider ambitions for decarbonisation, energy diversification and resilience.” - Mr. Abdullah Al Otaibi, CEO of The Biofuel Company of Saudi Arabia, said:

“The energy transition requires solutions that can move from ambition to real-world application. B100 biofuel provides an opportunity for organisations to reduce the carbon footprint of diesel-dependent operations while maintaining operational practicality. Together with Kingdom Konsult, we look forward to developing the Qatar market and demonstrating the commercial, operational and environmental value that biofuel can deliver.” Mr. Gary Hubbard FCILT, SVP Commercial & Operations of The Biofuel Company Ltd, added:

As part of the collaboration, **Kingdom Konsult and TBFCO will pursue B100 biofuel opportunities throughout Qatar**, including government and semi-government entities, transportation and logistics, industrial operations, infrastructure, education, construction, hospitality, sports facilities and major events. These sectors form part of the strategic collaboration established between the parties.

The partnership will also explore **biofuel pilot projects, demonstrations and subsequent commercial-scale deployments**, creating practical pathways for organisations seeking to reduce emissions and incorporate sustainable fuels into their operations.

By combining **TBFCO’s biofuel capabilities with Kingdom Konsult’s Qatar market expertise**, the partnership reflects the growing importance of **GCC-to-GCC cooperation in developing a more diversified, lower-carbon and resilient regional energy ecosystem**.

For Kingdom Konsult, the agreement further reinforces its role in **pioneering and bringing innovative green technologies, biofuel and alternative-energy solutions to Qatar**, connecting technology, sustainability strategy and implementation to create measurable environmental and commercial impact.



About Kingdom Konsult Kommunikation

Kingdom Konsult (KK) is a niche boutique consultancy specializing in sustainability and the circular economy. As a global consulting boutique, KK brings a unique cosmopolitan expertise, serving clients across private, public, and social sectors. KK's holistic approach includes sustainability strategy, operations, technology, and communication.

The firm helps develop sustainability strategies, ESG reporting, and leads decarbonization efforts. Additionally, KK introduces innovative, solution-driven technologies in recycling, renewable energy, and clean energy through patented green innovations. The consultancy enhances corporate image through green marketing, ensuring effective public communication of key sustainability messages.

KK, alongside its global partners, delivers holistic sustainability communication and hands-on consultancy for green initiatives, driving meaningful, lasting improvements in business performance.

About The Biofuel Company Ltd

The Biofuel Company of Saudi Arabia is a Saudi Arabian limited liability company based in Jubail Industrial City, Kingdom of Saudi Arabia, specialising in the collection of used cooking oil and production and supply of high quality EN14214 standards B100 biofuel and sustainable fuel solutions.

It is currently the largest high quality biodiesel refinery within the GCC with a monthly capacity of 3KT.

Established in 2022, the management team have many years of producing biofuel from locally collected waste and supplying to many of the Saudi Giga projects as well as for the international markets.

The company provides the technical, commercial and supply capabilities required to support the deployment of B100 across relevant sectors and applications.

PR & Media Contacts

info@kingdomkonsult.com

+974 31128811 / +974 44292503

Paul@biofuel.sa

+966 54 247 4121

www.biofuel.sa

